



**Switzerland – May 2024**



# Agenda



3 -4	About us
5	Our Services
6	Commercial Partners
7	Asset Management
8-13	Hotels under management

14	Projects under development
15-17	Realized Projects
18	Executive Team
20	Contact



# About us

Sophos Hotels SA is a Swiss company, founded in 2005, and active in the area of expertise and hotel management, mainly in Europe, in Turkey, in Algeria and in the Middle East.

With than 30 years of involvement in Hotel Management and Hotel Development Worldwide, Sophos Hotels help investors, and partners navigate the complex and ever-changing hotel industry.



The Sophos Hotels expert Team has international experience and extensive knowledge in the field of operations, training, consulting, strategic development, real estate, asset management as well as financial projections and analysis.





IHG<sup>®</sup>  
HOTELS & RESORTS

ACCOR

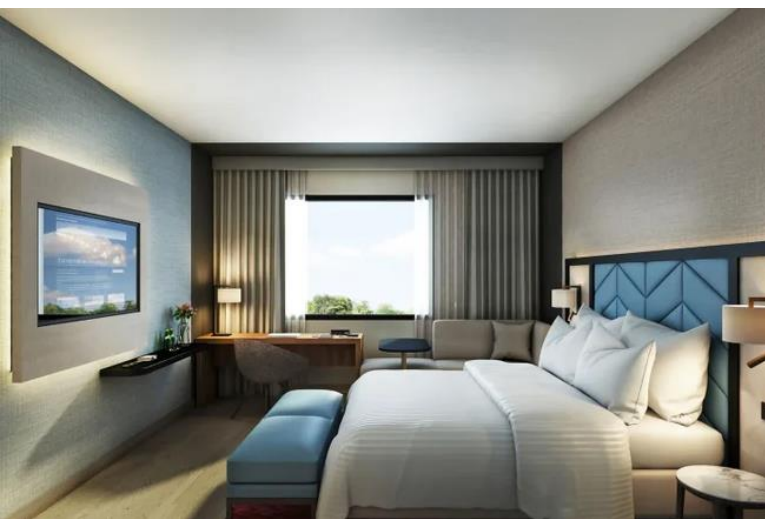
Marriott

HILTON  
WORLDWIDE

HYATT

WYNDHAM  
HOTELS & RESORTS

THE LEADING HOTELS  
OF THE WORLD<sup>®</sup>



“THE **SWISS** HOSPITALITY **EXPERTISE**”



# Our Services

## **Asset Management**

On behalf of the property owner, we oversee the asset to enhance its long-term value, focusing on right strategic decisions and ensuring optimal operational performance.

## **Feasibility Studies**

We put at your disposal our experience to enable you to make the right decisions at the right time and reach your goals. This first step will determine the future of your project.

## **Hotel Project Development**

We provide comprehensive support from the inception of hotel project to its opening, including technical support and pre-opening services to ensure the hotel is ready to welcome its first guests.

## **Hotel Management**

Whether independent or branded, we take care of the operational management of your establishment while allowing you to preside over its destiny.





# Commercial Partners



*We manage our hotels  
through franchises signed  
with the most  
renowned brands and  
affiliations.*



# Asset **Management**





# Hotels under **Management**

## **Switzerland**

Chalet RoyAlp & Spa 5\*, Villars, 63 rooms & 30 residences

Hotel National 4\*, Champéry, 16 rooms

Chandolin Boutique Hotel 4\*, Chandolin, 25 rooms

Le Petit Manoir 4\*, Morges, 25 rooms

Hotel Tiffany 4\*, Geneva, 65 rooms

Hotel Eastwest 4\*, Geneva, 41 rooms

Hotel Bernina 3\*, Geneva, 87 rooms

Moxy Sion 3\*, Sion, 143 rooms

Residence Hôtelière La Paudèze, Paudex, 6 apartments

Hôtel Elite 3\*, Lausanne, 32 rooms

Courtyard by Marriott 4\*, Bienne, 104 rooms

Hotel Regina 4\*, Wengen, 76 rooms







# Hotels under **Management**



## **France**

Westin Paris Vendôme 4\*, Paris, 428 rooms  
AC by Marriott St-Julien 4\*, Saint-Julien, 93 rooms  
Hotel Pullman Cannes Mandelieu Casino 4\*, 213 rooms  
Château de Turreau 5\*, Provence, 16 suites

## **Algeria**

Sheraton Club des Pins 5\*, Alger, 419 rooms  
Sheraton Annaba 5\*, Annaba, 201 rooms  
Renaissance Tlemcen 5\*, Tlemcen, 204 rooms  
Marriott Constantine 5\*, Constantine, 180 rooms  
Four Points by Sheraton 4\*, Oran, 170 rooms



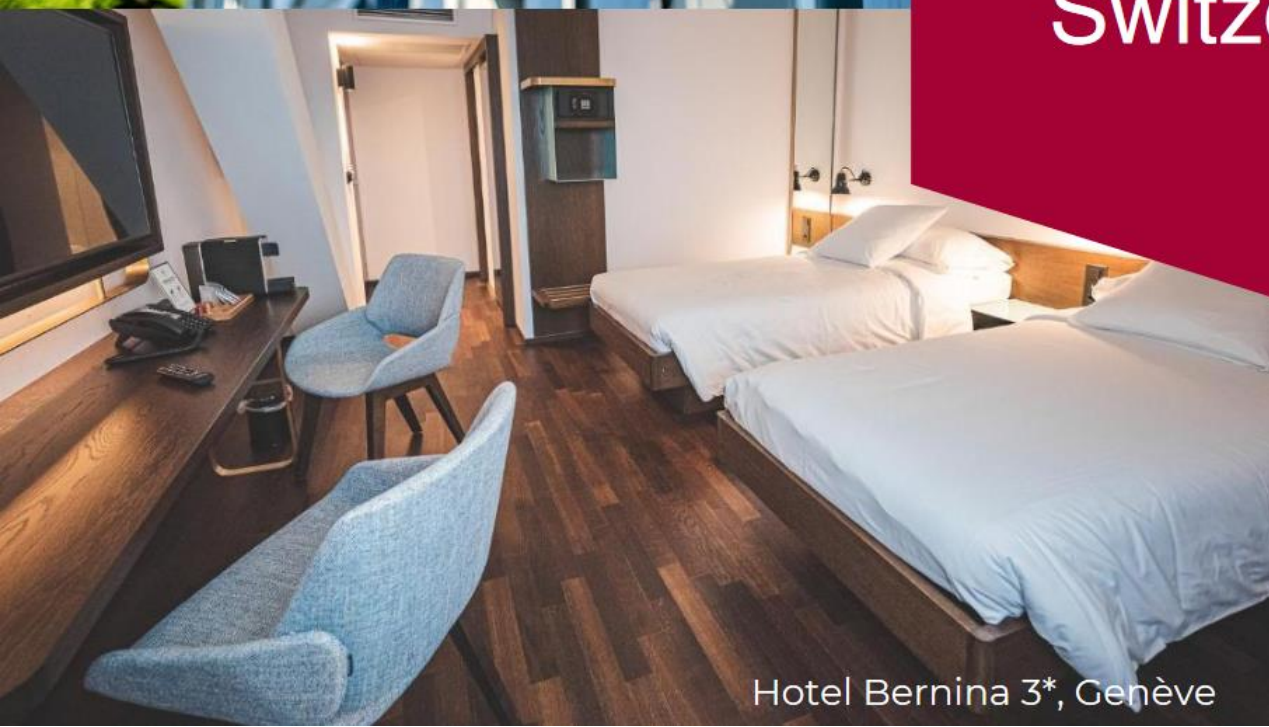




Le Petit Manoir 4\*, Morges



Courtyard by Marriott, Bienne



Hotel Bernina 3\*, Genève



Châlet RoyAlp 5\*, Villars

# Switzerland





Westin Paris Vendôme 5\*



Pullman Mandelieu 4\* Cannes



Château de Tournai 5\*

# France



AC by Marriott 4\*, Saint-Julien



# Algeria



Sheraton Club des Pins Resort 5\*, Algier



*Portfolio of 5 Marriott hotels in the country*



Marriott Constantine 5\*

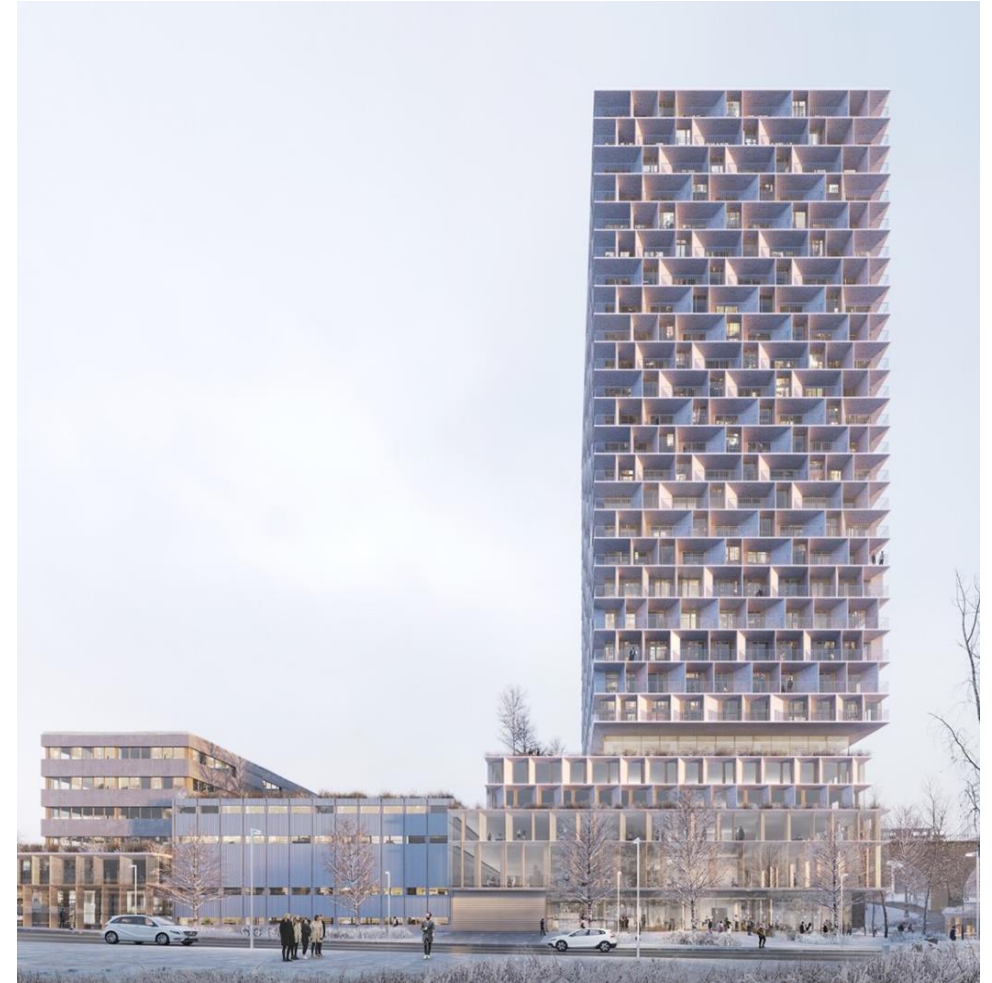




***Marriott Renaissance Tlemcen 5\****

# Projects under development

- ▶ Tilia Tower Lausanne – mixed use project , 270 keys under co-leaving and serviced apartments concepts
- ▶ AC by Marriott Bulle 4\*, Switzerland, 120 rooms
- ▶ Sheraton Zurich 4\*, Switzerland, 197 rooms
- ▶ Hotel L'Uciole 4\*, Crans-Montana, Switzerland, 60 rooms
- ▶ Kimpton Sevilla San Agustin 5\*, Spain, 82 rooms
- ▶ Top Hotel 5\*, Hochgurgl, Austria, 71 rooms
- ▶ Four Point by Sheraton 4\*, Elazig, Turkey, 144 rooms
- ▶ Ramada Zadar 4\*, Croatia, 97 rooms
- ▶ Hotel Melides 5\*, Portugal, 49 suites & villas
- ▶ Tryp by Wyndham 3\*, Athens, Greece, 65 rooms



*Tilia Tower Project, Lausanne*



# Realized projects

## Wyndham Hotel Group

- Ramada Yekaterinburg 4\* - 162 rooms Yekaterinburg, Russia
- Days Inn Lourdes 3\* - 76 rooms Lourdes, France
- Ramada Encore Kiev 4\* - 320 rooms Kiev, Ukraine
- Ramada Resort Akbük 4\* - 360 rooms Akbük, Turkey
- Ramada Resort 4\* - 118 rooms Kranjska Gora, Slovenia
- Ramada Hotel & Suites 4\* - 110 rooms Kranjska Gora, Slovenia
- Ramada Hotel & Suites Baku 4\* - 77 rooms Baku, Azerbaijan
- Ramada Tashkent 5\* - 120 rooms Tashkent, Ouzbekistan
- Ramada Plaza Milano 4\* - 167 rooms Milano, Italia
- Ramada Podgorica 4\* - 110 rooms Podgorica, Montenegro
- Ramada Encore Geneva 3\* - 154 rooms Geneva, Switzerland
- Days Hotel Baku 4\* - 102 rooms Baku, Azerbaijan
- Ramada Encore Tbilisi 4\* - 152 rooms Tbilisi, Georgia

*N.B : The listed of hotels we have opened and managed*



## **Marriott International**

- Autograph by Marriott, Horizon d'Eze 4\* sup - 83 rooms Eze, France
- Autograph Collection by Marriott 5\* - 89 rooms Reims, France
- AC by Marriott Moscou Sadovaya 4\* - 225 rooms Moscow, Russia
- Marriott Moscou Imperial Plaza 5\* - 272 rooms Moscow, Russia

## **Hilton Hotels & Resorts**

- Hilton Bruxelles Grand Place 4\*sup - 224 rooms Bruxelles, Belgium

## **Choice Hotels**

- Quality Hotel Geneva 3\* - 40 rooms Geneva, Switzerland

## **Best Western**

- Best Western Nouvel Orléans 4\* - 42 rooms Paris, France

## **Relais & Châteaux**

- Grand Hotel du Lac 5\* - 54 rooms Vevey, Switzerland

## **The Leading Small Hotels of the World**

- Le Crans Hotel & Spa 5\* - 13 rooms Crans-Montana, Switzerland

## **Small Luxury Hotels**

- Boutique Hotel Sighnaghi 4\*- 20 rooms Sighnaghi, Georgia



## **Independent**

- Hotel Cosmopolite 4\* - 160 rooms Kiev, Ukraine
- Mon-Repos Hotel 3\* sup - 109 rooms Geneva, Switzerland
- Hotel Elite 3\* - 25 rooms Crans-Montana, Switzerland
- Hotel Saint-James Albany 4\*- 200 rooms Paris, France
- Hotel Fleur de Lis 3\* - 22 rooms Le Locle, Switzerland

## **Hit Alpinea**

- Hotel Kompas 4\* - 154 rooms Kranjska Gora, Slovenia
- Hotel Spik 4\* - 116 rooms Gozd Martuljek, Slovenia
- Hotel Alpina 3\* - 115 rooms Kranjska Gora, Slovenia
- Apartment Vitranc 3\* - 36 rooms Kranjska Gora, Slovenia

## **Hyatt Centric**

- Hyatt Centric La Rosière 4\* - 69 rooms La Rosière, France

## **Swiss Belhotel International**

- Swiss-Belhotel, Hotel du Parc 4\* - 107 rooms Baden, Switzerland





# Executive Team



**Fernand Donnet**  
President



**Christian Michel**  
CEO



**Blaise Angehrn**  
COO



**Beat Ganz**  
Vice President Business Development



**Over 30** hotels **on 3** continents  
**+3900** rooms  
**+200** millions CHF **under management**



*Sophos Hotels currently manages over 30 hotels with more than 3900 keys, both operational and under development*



✉ [info@sophoshotels.com](mailto:info@sophoshotels.com)

☎ + 41 21 648 46 60

🌐 [www.sophoshotels.com](http://www.sophoshotels.com)

📍 Rue du Maupas 51, 1004  
Switzerland





# Thank you !

